

1st Quarter 2024

ARC data is confirmed until 31 December 2023.

### Inflation Source:

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### Performance

The performance illustration represents the performance of the Risk Profile using the ESG Managed Portfolio Service (MPS) historic data of CGWM Master Models. All performance figures are shown net of underlying fund charges and net of the ESG Annual Management Charge 'AMC' of 0.50%. Fees charged by any Financial Adviser are not taken into account.

### Glossary

**Annualised volatility:** risk is measured by the variability of performance. The higher the standard deviation, the greater the variability (and therefore the risk) of the Fund or the index.

**Maximum historic loss:** is the maximum loss from peak to trough in an investment's history. The figures are indicative and will depend on circumstance.

**Sharpe ratio:** measures the risk/return trade-off. It is the annualised return less the average risk-free rate, divided by the annualised volatility of the model.

This document is intended to aid a wider discussion between clients and their investment and/or financial adviser about this investment portfolio. It is for information purposes only and is not to be construed as a solicitation or an offer to purchase or sell investments, address the financial situations or needs of any specific investor nor is it deemed to be a form of advice to invest in this portfolio. Investors should make their own investment decisions based upon their own financial objectives and financial resources and, if in any doubt, should seek advice from an investment and/or financial adviser.

The value of investments and any income from them can go down as well as up and you may not get back the amount originally invested.

Past performance is not a guide to future performance.

Levels and bases for taxation may change.

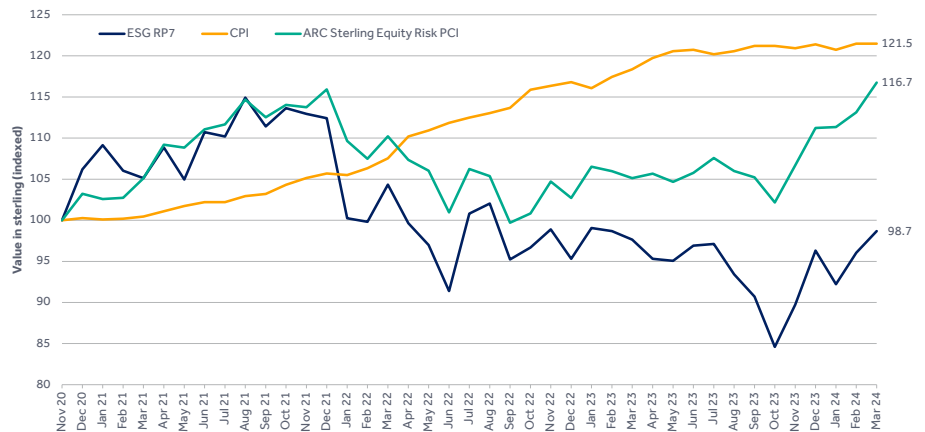
Figures represent performance of a model portfolio, investors should note that individual account performance may differ.

## ESG Risk Profile 7 Portfolio

### Investment objective

Our objective for this strategy is to generate a total return in line with the equity benchmark over a minimum rolling period of 10 years. The ESG portfolio will use investments that consider environmental, social, and governance criteria alongside traditional financial metrics. A proportion of the overall return will come from the income generated. The strategy is designed to generate risk adjusted returns over the suggested time horizon. The strategy has a very high proportion of equity risk in pursuit of returns, and uses global equity investments as well as fixed income assets and other diversifying financial instruments. An active screening approach is used to select potential portfolio allocations. The portfolio will have exposure to funds that focus on ESG factors (including resource efficiency, employee engagement and business culture), as well as focused thematic investments, such as environmental technology, and those that have measurable impact, such as housing. There are certain areas of the market that the ESG portfolio will have limited or no exposure to therefore, the performance and the volatility profile could differ from a traditional discretionary portfolio with the same asset allocation. Investors in the Risk Profile 7 strategy are prepared to accept full exposure to equity risk and the associated potential for very significant losses of capital at times of market stress.

### Performance since inception (30/11/2020)



Past performance is not a guide to future performance. ARC data is confirmed until December 2023. From January to March 2024 the data is based on estimates from ARC and is subject to change.

### Discrete performance (%)

Total return to end of last calendar quarter 31/03/2024.

	2024 YTD*	2023	2022	2021	2020
Model	+2.5	+1.0	-15.2	+5.8	+6.2
CPI	+0.1	+3.9	+10.5	+5.4	+0.3
ARC Sterling Equity Risk PCI	+5.0	+8.3	-11.4	+12.3	+3.2

\* 2024 YTD is data for year to date from 01 January 2024 to 31 March 2024

### Cumulative performance (%)

Total return from inception to 31/03/2024.

	3 Months	1 Year	3 Year	Inception (31/10/2020)
Model	+2.5	+1.1	-6.1	-1.3
CPI	+0.1	+2.6	+20.9	+21.5
ARC Sterling Equity Risk PCI	+5.0	+11.1	+11.1	+16.7

### Risk & return since inception (%)

	Model	CPI	ARC Sterling Equity Risk PCI
Annualised volatility	+15.1	+2.1	+9.2
Maximum historic loss	-26.4	-0.8	-14.0
Sharpe ratio	-0.0		+0.5

Source: Canaccord Genuity Wealth Management (CGWM).

Product costs are external costs levied by third party fund managers for providing collective investment schemes for your investment portfolio and include: fund expenses incurred by third party fund managers, transaction costs as a result of acquisition or sale of assets and incidental costs, which include third party performance fees. All performance figures shown on this factsheet are net of underlying fund charges and net of annual management fees. Fees charged by any Financial Adviser are not taken into account.



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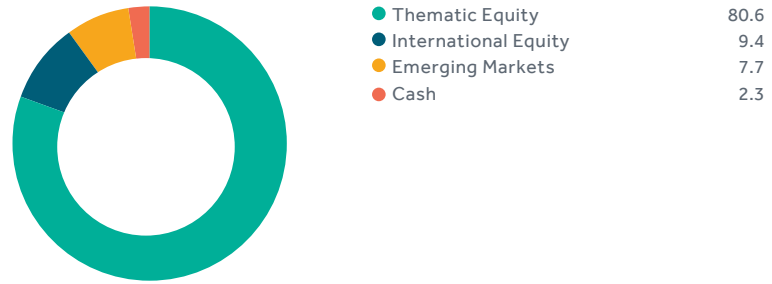
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## ESG Risk Profile 7 Portfolio asset allocation (%)



## Top 10 holdings (%)

Baillie Gifford Responsible Global Equity Income Fund	9.4
FP WHEB Sustainability B Acc Fund	8.4
Legal & General Battery Value-Chain ETF	7.8
Stewart Investors Global EM Sustainability Fund	7.7
Ninety One Global Environment Fund	7.6
Regnan Sustainable Water & Waste Fund	7.6
Candriam Equities L Oncology Impact Fund	7.5
Impax Environmental Markets Trust	7.3
Guinness Sustainable Energy Fund	7.1
Baillie Gifford Positive Change Fund	7.1

Top ten holdings excluding cash

Source: CGWM

## Portfolio Manager commentary

Reviewing asset returns over the first quarter, it is noticeable that technology stocks have again led the way, with the Magnificent Seven stocks gaining just over 17% in aggregate, although there has been a wide divergence. For example, Nvidia has gained 82% in the first three months of the year, while Tesla's shares have fallen 29%. Other areas that have performed well in US dollar terms include Japan even though the yen has been very weak. Underperforming areas were Latin American equities, high-grade bonds, while China's CSI300 Index only eked out a marginal gain of just over 1% in US dollar terms.

During the month, US Federal Reserve (Fed) Chair Jay Powell reiterated that the central bank is in no rush to cut interest rates, but outlined that policymakers are getting close to having sufficient confidence to do so. Powell told the Financial Services Committee of the US House of Representatives that it will likely be appropriate to begin lowering borrowing costs "at some point this year," but he made clear officials are not ready yet. However, expectations for interest rate cuts were pared back during the month, as inflation figures came in higher than expected, while there are continuing signs that activity in the US economy is still expanding at a brisk pace.

As expected, US interest rates were left on hold following the Fed's March deliberations, but just as importantly, policymakers' updated forecasts for future rates – the 'dot plot' – continued to show officials expect three rate cuts in 2024, in line with markets' expectations. Underneath the bonnet, policymakers became slightly more hawkish, but markets chose to adopt a glass half full mentality.

China will target economic growth of around 5% this year, while announcing a budget deficit in line with last year's and new special central government bonds, but disappointed those who had been hoping for more stimulus to bolster the economy. There were also new measures to help boost the ailing property sector and improve maternity policies to help the low birth rate. China's consumer prices rose for the first time since August. The price rebound was helped by the Lunar New Year holiday temporarily boosting demand. Meanwhile, producer prices fell 2.7%, continuing the longest string of declines since 2016. High-frequency data are already pointing to a rapid decline in food prices since the end of the Lunar New Year holiday three weeks ago.

The Bank of Japan (BoJ) became the world's last central bank to end the era of negative interest rates, raising borrowing costs for the first time since 2007. Policymakers have confidence that mild inflation in Japan will continue, most companies are passing on inflation costs to consumers, and labour shortages are contributing to higher wages. This is a positive development for Japan and underlines our positive investment thesis. The yen fell, as the focus remained on the wide interest rate differential to the US, and the BoJ noted that rates will be kept very accommodative in order to support the economy.

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