

Canaccord Genuity US 2023 Snapshot

Happy New Year from the Canaccord Genuity US Team!

As we continue into 2024, we embrace the opportunity to work with our clients as they focus on growth and future successes. Leveraging our global platform and growth-focused expertise, Canaccord Genuity remains a dominant full-service middle-market investment bank, servicing companies across our key industry sectors, including technology, healthcare, sustainability, consumer, and more.

We are driven by your success and look forward to supporting you this year and in the future.

2023 TRANSACTION OVERVIEW

During the twelve months ending December 31, 2023, continued momentum in M&A and a resilient ECM operation drove our US investment banking team's significant activity:

107

Total Transactions

43

Capital Markets
Transactions

96

Different
Corporate Clients

\$12.8B

Cumulative
Proceeds Raised

64

Advisory Engagements
Closed

KEY HIGHLIGHTS ON M&A DEALS CLOSED

51%

of deals represented
an investor portfolio
company

62%

of deals sold to a
strategic buyer

85%

of deals involved a
sell-side transaction

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Selected 2023 Transactions

<p>Financial Advisor on strategic growth investment from HOUSATONIC</p> <p>December 2023</p>	<p>\$20,306,036 Follow-On Offering Joint Bookrunner</p> <p>December 2023</p>	<p>\$153,237,500 Follow-On Co-Manager</p> <p>December 2023</p>	<p>Financial Advisor on majority investment from HUDSON HILL CAPITAL</p> <p>December 2023</p>	<p>\$747,500,000 Conv. Notes Offering Co-Manager</p> <p>December 2023</p>	<p>Financial Advisor on sale to TRUELINK CAPITAL</p> <p>December 2023</p>	<p>Acquisition Corp. II \$450,000,000 Capital Markets Advisor on merger with African Agriculture</p> <p>December 2023</p>	<p>Financial Advisor on majority investment from Ariel Alternatives</p> <p>November 2023</p>	<p>\$750,000,000 ATM Offering Co-Agent</p> <p>November 2023</p>
<p>Financial Advisor on sale to UN LOCK</p> <p>November 2023</p>	<p>\$50,000,000 ATM Offering Co-Agent</p> <p>November 2023</p>	<p>Financial Advisor on acquisition of acer Therapeutics</p> <p>November 2023</p>	<p>\$50,000,000 ATM Offering Co-Agent</p> <p>November 2023</p>	<p>Financial Advisor on sale to CAPEST</p> <p>November 2023</p>	<p>\$7,500,000 Follow-On Offering Sole Bookrunner</p> <p>October 2023</p>	<p>\$95,000,000 Financial Advisor on sale to OptimizeRx</p> <p>October 2023</p>	<p>Financial Advisor on sale to KOBAYASHI</p> <p>October 2023</p>	<p>Financial Advisor on strategic investment from KEYSTONE CAPITAL</p> <p>October 2023</p>
<p>\$680,000,000 Financial Advisor on sale to CATTERTON</p> <p>October 2023</p>	<p>Financial Advisor on sale to ORACLE</p> <p>October 2023</p>	<p>\$100,162,904 Private Placement Co-Placement Agent</p> <p>October 2023</p>	<p>Financial Advisor on sale to PMG</p> <p>October 2023</p>	<p>\$658,921,980 IPO Co-Manager</p> <p>September 2023</p>	<p>Financial Advisor on strategic investment from COHERE</p> <p>September 2023</p>	<p>Financial Advisor on sale of its US commercial marketing group to COHERE</p> <p>September 2023</p>	<p>Financial Advisor on significant investment from PALFINGER CAPITAL</p> <p>September 2023</p>	<p>Financial Advisor on acquisition of FOUNDATIONSOURCE</p> <p>September 2023</p>
<p>Financial Advisor on recapitalization by Ridgmont</p> <p>September 2023</p>	<p>\$10,000,000 ATM Offering Sole Agent</p> <p>September 2023</p>	<p>Financial Advisor on sale to virtusa</p> <p>September 2023</p>	<p>Financial Advisor on sale of its software business to Battery</p> <p>August 2023</p>	<p>\$90,000,000 ATM Offering Lead Agent</p> <p>August 2023</p>	<p>Financial Advisor on merger with EIP PHARMA</p> <p>August 2023</p>	<p>\$150,000,000 ATM Offering Co-Agent</p> <p>August 2023</p>	<p>Financial Advisor on sale to Hero DIGITAL</p> <p>August 2023</p>	<p>\$250,000,000 ATM Offering Co-Agent</p> <p>August 2023</p>
<p>\$40,000,000 ATM Offering Co-Agent</p> <p>August 2023</p>	<p>Financial Advisor on acquisition of BridgeLife</p> <p>August 2023</p>	<p>\$750,000,000 ATM Offering Co-Agent</p> <p>August 2023</p>	<p>Financial Advisor on sale to Lilly</p> <p>August 2023</p>	<p>\$252,999,996 Follow-On Offering Co-Manager</p> <p>July 2023</p>	<p>Financial Advisor on sale to bobbie.</p> <p>July 2023</p>	<p>\$65,000,000 ATM Offering Sole Agent</p> <p>July 2023</p>	<p>Financial Advisor on sale to Appcast</p> <p>July 2023</p>	<p>Financial Advisor on sale of its healthcare vertical business to M3, Inc.</p> <p>July 2023</p>
<p>Financial Advisor on acquisition of ASTROGLIDE</p> <p>June 2023</p>	<p>\$70,000,000 ATM Offering Co-Agent</p> <p>June 2023</p>	<p>Financial Advisor on investment from SOFTWARE GROWTH PARTNERS</p> <p>June 2023</p>	<p>\$25,000,000 ATM Offering Sole Agent</p> <p>June 2023</p>	<p>Financial Advisor on investment in clevertch</p> <p>June 2023</p>	<p>\$230,000,000 Private Placement Placement Agent</p> <p>June 2023</p>	<p>Financial Advisor on investment from INTERLOCK and databricks</p> <p>June 2023</p>	<p>\$40,000,000 Follow-On Offering Sole Bookrunner</p> <p>June 2023</p>	<p>Financial Advisor on sale to publicis sapient</p> <p>June 2023</p>
<p>\$128,000,000 Follow-On Offering Co-Manager</p> <p>May 2023</p>	<p>Financial Advisor on significant investment from 424 CAPITAL</p> <p>May 2023</p>	<p>\$373,750,000 Follow-On Offering Lead Manager</p> <p>May 2023</p>	<p>Financial Advisor on all-stock merger with CIBUS</p> <p>May 2023</p>	<p>\$9,000,000 Private Placement Sole Agent</p> <p>May 2023</p>	<p>\$85,050,000 Follow-On Offering Co-Manager</p> <p>May 2023</p>	<p>Financial Advisor on sale to Bonterra.</p> <p>May 2023</p>	<p>\$50,000,000 ATM Offering Co-Agent</p> <p>May 2023</p>	<p>Financial Advisor on investment from STONE GOFF</p> <p>May 2023</p>
<p>\$45,125,000 Follow-On Offering Financial Advisor</p> <p>April 2023</p>	<p>Financial Advisor on sale to X factor.io</p> <p>April 2023</p>	<p>\$140,000,000 Conv. Notes Offering Co-Manager</p> <p>April 2023</p>	<p>\$43,000,000 Financial Advisor on sale to PARSONS</p> <p>April 2023</p>	<p>\$50,000,000 ATM Offering Sole Agent</p> <p>April 2023</p>	<p>\$100,000,000 ATM Offering Co-Agent</p> <p>April 2023</p>	<p>Financial Advisor on sale to PUREFACTS</p> <p>March 2023</p>	<p>Financial Advisor on investment from RECOGNIZE</p> <p>March 2023</p>	<p>Financial Advisor on sale to INTEGRA</p> <p>March 2023</p>

Canaccord Genuity US 2023 Snapshot

Ranked #1 by PitchBook For US Middle-Market TMT Advisory¹

Rank	Firm Name	# of Transactions 2023	Rank	Firm Name	# of Transactions 2021-2023
1	Canaccord Genuity	46	1	Canaccord Genuity	174
2	Lincoln International	22	2	Houlihan Lokey	95
3	Raymond James	17	3	William Blair	82
4	Houlihan Lokey	16	3	Lincoln International	82
5	William Blair	15	5	Raymond James	79
6	AGC	11	6	Goldman Sachs	70
7	Jefferies	10	7	Jefferies	58
7	Moelis	10	8	Baird	53
9	Evercore	9	9	Evercore	51
9	Piper Sandler	9	10	Lazard	45
9	Stifel	9	10	Stifel	45
12	Lazard	8	12	Morgan Stanley	40

Ranked #1 by PitchBook For US Media & Information Services Advisory²

Rank	Firm Name	# of Transactions 2023	Rank	Firm Name	# of Transactions 2021-2023
1	Canaccord Genuity	41	1	Canaccord Genuity	132
2	Houlihan Lokey	14	2	Houlihan Lokey	59
3	Bright Tower	9	3	Raymond James	38
3	Moelis	9	4	Lincoln International	36
5	Lincoln International	7	5	Bright Tower	27
6	TobinLeff	6	6	Moelis	25
7	AGC	5	7	JEGI	23
7	Generational Group	5	8	GP Bullhound	22
7	JEGI	5	9	William Blair	21
7	Raymond James	5	10	Jefferies	17

A Leading Investment Bank for US Middle Market Healthcare Transactions³

Rank	Firm Name	Deal Value (\$M)	# of Transactions
1	Piper Sandler	\$54,934	155
2	Stifel	23,454	118
3	Canaccord Genuity	26,108	109
4	William Blair	39,913	84
5	TD Cowen	32,624	70
6	Raymond James	14,201	50
7	Oppenheimer	4,928	34
8	Robert W Baird	7,748	23
9	Citizens Financial Group	1,831	16
10	Needham & Company	151	4

Leading Global Underwriter Since 2022⁴

Global Rank	Firm Name	Total Deals	Bookrun Deals
1	Canaccord Genuity	652	517
2	JPMorgan	568	553
3	Goldman Sachs	530	514
4	BofA Securities	489	464
5	Morgan Stanley	484	466
6	Citi	389	377
7	UBS	359	345
9	Jefferies	279	277
10	Barclays	259	246
11	Stifel	257	166

1. PitchBook: Transaction totals represent U.S. M&A/Control Transactions, All Buyout Types, and Growth/Expansion transactions <\$500M in the Technology, Media & Telecommunications segment as classified by PitchBook
 2. PitchBook: Transaction totals represent U.S. M&A/Control Transactions, All Buyout Types, and Growth/Expansion transactions <\$500M in the Media & Information Services segment as classified by PitchBook
 3. Source: Dealogic data since 2010 for Middle-Market Healthcare transaction activity, as of 12/31/2023
 4. Source: Dealogic as of 12/31/23

Canaccord Genuity US 2023 Snapshot

CG in the Community

Our people are our greatest asset, which is why we will always be focused on fostering a diverse and inclusive culture. At Canaccord Genuity, we know that many of our greatest opportunities arise when we bring together the diverse and differentiated perspectives from across our talent pool. We strive to operate as an organization that celebrates partnership and is free from discrimination and bias.

Youth INC. Rise Academy for Leaders of Color

Canaccord Genuity remained a proud sponsor of Rise Academy for Leaders of Color, an initiative from Youth INC., shifting the landscape for emergent BIPOC nonprofit leaders of youth development organizations. This award-winning program elevates BIPOC leaders by honing their leadership skills while assessing and improving the organizational culture and systems in which they operate.

Food Insecurity Community Support

As inflation and food insecurity continues to remain a forefront battle in our communities, CG pledged a monetary donation to non-profits supporting this mission in our core office locations, including Boston, New York, Nashville, and San Francisco.

Play Rugby

CG was proud to once again support Play Rugby USA's 2023 Spring Gala, celebrating the power of the sport by bringing together both players and community supporters.



Upcoming CG Events



CG 2024 Musculoskeletal Conference

San Francisco, CA
February 12, 2024



CG Inflammatory Bowel Disease Event

Virtual
February 28, 2024



2024 CG eCommerce Sustainable Advantage Forum

Virtual
March 14, 2024



Horizons in Oncology

Virtual
April 15, 2024



2024 CG Global Metals & Mining Conference

Palm Desert, CA
May 7 - 9, 2024



CG 8th Annual Global Cannabis Conference

New York, NY
May 23, 2024



CG 44th Annual Growth Conference

Boston, MA
August 13 - 15, 2024

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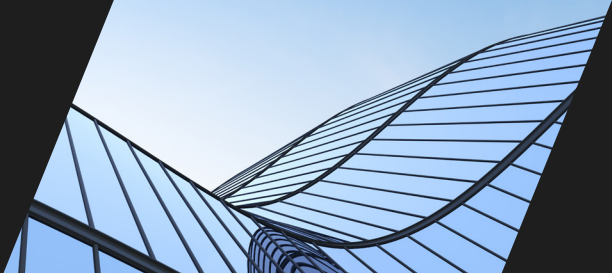
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